

DOLLARS & SENSE A PROCUREMENT PERSPECTIVE

FORT BRAGG, NORTH CAROLINA Apr/Jun
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ANNUAL IMPAC TRADE FAIR

The annual IMPAC Trade Fair will be held on 25 Apr 01 from 0900-1600 in the Lafayette Room of the Officer's Club. Vendors will be available to demonstrate product and talk about their services. Two IMPAC Conferences will be held for cardholders and approving officials. These conferences are scheduled for 1000 and 1400 in the Strac Room. Cardholders and approving officials are encouraged to attend this annual event.

ANOTHER PROCESS GOES "PAPERLESS"

The bill reconciliation and paying process of the DoD Purchase Card Program will be an electronic process effective 23 April 01. The Customer Automated Reporting Environment (CARE), will enable Fort Bragg cardholders and billing officials to log transactions, view and reconcile transactions, and *electronically certify* billing statements for payment on a worldwide, 24-hour, seven-day a week basis. This capability provides the tools to accelerate payment of U.S. Bank purchase card invoices, and the potential to realize rebates resulting from prompt payments. These rebates benefit each unit as they are credited back to the billing official. For detailed information on initial training and computer system requirements, visit our

web site at <http://www.bragg.army.mil/www-doc/Index.htm>.

1st ANNUAL - REVERSE TRADE FAIR

To enhance the working partnership with our business community, Fort Bragg Contracting, United States Army Special Operations Command Contracting (USASOC), and the 43rd Contracting Squadron from Pope Air Force Base announces the 1st Annual Reverse Trade Fair, Tuesday, 29 May 01, 0900-1600 in the Lafayette Room of the Officer's Club.

What *is* a reverse trade fair? The *government* will provide information booths and representatives for *contractors* to visit and discuss federal contracting initiatives, issues, and opportunities. Representative from Fort Bragg Contracting, USASOC Contracting, Pope Contracting, the Army Corps of Engineers, the VA, AAFES, DECA, and more will be available. Please let your contractors or vendors know about this outstanding opportunity. Registration forms are available on our web site at <http://www.bragg.army.mil/www-doc/Index.htm>

CONTRACTOR PERFORMANCE

Who's watching the hen house? Have you ever wondered if anyone is checking to see that taxpayer dollars are well spent under government contracts? What does the Government do to ensure quality contract performance? How does the Government evaluate performance under contracts? There are five different methods generally used to inspect and evaluate contract performance.

- Random Sampling
- Planned Sampling
- 100% Inspection
- Validated Customer Complaints
- Unscheduled Inspections

The first three are "primary" surveillance methods, while the last two are considered supplemental methods, which are normally used to support or validate findings of a primary method. When choosing the surveillance method for a particular requirement, there are several factors that must be considered.

- What kind of work is it - construction, service, or supply?
- How big is the contract (in terms of population size or things to look at)?
- How critical is the contract (safety, national security)?
- What resources are available to actually inspect (i.e. manpower, time, vehicles)?

Planned sampling, validated customer complaints, and unscheduled inspections do not give unbiased projections of overall contractor performance, and deductions of payment based on these surveillance methods are limited to the documented work which was either not performed or which was performed unsatisfactorily.

The 100% inspection, while providing good documentation for deductions, is the most expensive and least preferred method. Planned Sampling (for specific areas that need special attention), or 100% Inspection (on critical projects) is best used on small populations (fifty inspection points or less) of items to be inspected.

Contracting Officer Representatives and government inspectors should review their requirements, consult with their Contract Administrators, and determine which surveillance is most efficient and effective for each contract effort.

Submitted by: David Vroom

**GOOD BYE - SO LONG -
FAREWELL**

IBO-C bids a fond farewell to two of our outstanding Contracting Officers, Cindy Soloday and Karen Kurzendoerfer.

Cindy came to the Purchasing Division three years ago as a Purchasing Agent. She advanced quickly and was warranted as a SAP Contracting Officer in 1999. Cindy has joined her husband in Columbia, SC and will continue her career with the Defense Contract Management Agency (DCMA) as a Contract Administrator.

Karen came to Fort Bragg Contracting in 1990. As a trainee she completed rotation in all IBO-C divisions, and was warranted as a Contracting Officer in 2000. Karen will continue her career as a Procurement Analyst at Carlisle Barracks in PA. They will both be greatly missed at Fort Bragg Contracting.

WE DID IT AGAIN!!

On 8 Mar 01, the FY2000 FORSCOM Installation Contracting Excellence Award, was presented by COL Addison Davis, Garrison Commander, to Ft Bragg IBO-C. Congratulations to an outstanding team of dedicated contracting professionals!

**THIS BULLETIN IS AUTHORIZED
BY:**

**WALTER H. WARFEL
Director of Contracting**